

# Accord Partners

Engaged Fund for Microcap Stocks

## IZEA – IZEA Worldwide, Inc.

### Appendix: Capitalization Table

Cap table is approximate, with data from 10-K released on March 30, 2020; Schedule 14A Proxy Statement released October 29, 2019; and other sources. Numbers are approximate and may be out of date.

IZEA Approximate Cap Table		Share Price		\$0.1604	
Directors & Executive Officers	Common	% Common	Value	Options	%FDSO
Edward "Ted" Murphy (Founder, CEO, Chairman, Pres.)	345,572	0.99%	\$55,430	601,044	2.50%
Ryan Schram (COO, Director)	29,257	0.08%	\$4,693	51,100	0.21%
Michael Heald (Former CFO)	-	0.00%	\$0	20,000	0.05%
Troy Vanke (Former CFO)	43,080	0.12%	\$6,910	-	0.11%
LaAnn Hitchcock (Former & Current CFO)	12,432	0.04%	\$1,994	125	0.03%
Brian Brady (Independent Director)	1,517,081	4.32%	\$243,340	10,507	4.04%
John Caron (Independent Director)	133,567	0.38%	\$21,424	2,500	0.36%
Lindsay Gardener (Independent Director)	195,504	0.56%	\$31,359	1,154	0.52%
Jill Golder (Former Independent Director)	37,104	0.11%	\$5,951	2,500	0.10%
Daniel Rua (Independent Director)	122,144	0.35%	\$19,592	9,590	0.35%
Patrick Venetucci (Independent Director)	92,918	0.26%	\$14,904	5,000	0.26%
<i>All Directors and Executive Officers</i>	2,528,659	7.21%	\$405,597	703,520	8.55%
<i>All Other Common Stock Options</i>				654,317	1.73%
Institutions	Common	% Common	Value		%FDSO
AWM Investment Company, Inc.	2,278,000	6.49%	\$365,391		6.03%
Perkins Capital Management	969,500	2.76%	\$155,508		2.57%
Vanguard Group, Inc.	92,728	0.26%	\$14,874		0.25%
Boothbay Fund Management, LLC	61,500	0.18%	\$9,865		0.16%
UBS Group AG	46,463	0.13%	\$7,453		0.12%
Compagnie Lombard Odier SCMA	40,000	0.11%	\$6,416		0.11%
AE Wealth Management LLC	25,400	0.07%	\$4,074		0.07%
Geode Capital Management, LLC	24,901	0.07%	\$3,994		0.07%
Bank of America Corp /DE/	21,681	0.06%	\$3,478		0.06%
Shufro Rose & Co LLC	20,000	0.06%	\$3,208		0.05%
Other Institutional Investors	35,226	0.10%	\$5,650		0.09%
<i>All Institutional Investors</i>	3,615,399	10.31%	\$579,910		9.57%
Other Shareholders	Common	% Common	Value		%FDSO
	28,933,660	82.48%	\$4,640,950		76.550%
<i>Total Common</i>	35,077,660	100.00%	\$5,626,457		
Fully-Diluted Shares Outstanding					%FDSO
Restricted Stock Units	1,349,002				3.57%
Common Stock Warrants	12,500				0.03%
Common Stock Options	1,357,837				
Total potential dilutive	2,719,339				
FDSO	37,796,999				100.00%